

# APPLICATION RETIREMENT A FINANCIAL VIEW

## Organizations reduce IT costs and see Return on Investment within a year of go live

### BENEFITS

#### Finance:

- Significantly reduce OPEX and CAPEX costs through cost takeout in as few as six months
- Recoup capital to fund innovation and IT investments
- Organize business data for future data mining in support of big data analytics
- Avoid compliance and regulatory fines
- Eliminate future (and costly) data migration costs

#### IT:

- Preserve all forms of information within a unified archive that conforms to OAIS standards
- Ingest all data types – structured and unstructured – from all application and database types
- Rapid data access
- Robust search capabilities
- Better application performance
- Archive 100's of billions of records
- High Volume to single record Ingestion

#### COMPLIANCE:

- Date and event based retention
- Centralized retention policy management
- Inheritance of retention policies according to the classification of the archived information
- Data Security, encryption and privacy
- Long-term retention of regulated information

As organizations transition to a next generation ERP to replace multiple business systems, challenges remain with legacy systems. IT costs are soaring as legacy systems are kept alive solely for the valuable information they contain. This leaves little left to invest in innovation and degrades customer care.

Our archiving solution allows you to cost-effectively decommission obsolete business, financial, HR, and all other systems and integrate this information with the ERP, giving users seamless access to the information needed. Retiring these legacy systems also allow businesses to let go of costly administration, maintenance/upgrade and hardware bills associated with them. This allows re-investment of those savings in customer care innovation and process improvement

### How much can I save?

The following use case is from an actual customer and illustrates savings through hard cost takeout:

- **1 Clinical Application retired saving \$1M in less than 6 months with long term additional savings**

Each business is unique, making each unique in their potential savings. Here are two examples of how an organization can save:

- Due to a new ERP implementation, A Mid-Sized Company has an outdated ERP living in the environment with an annual vendor maintenance bill of \$150,000. Two employees are dedicated to maintaining this older system for compliance and legal reasons, each salary averaging \$60,000 (\$120,000 total), with additional fees when system failures occur. This brings the total to \$270,000 annually just to keep this one system running.
- An Enterprise with 10 entities in network and a history of acquisitions, acquires the Mid-Sized Company (above) as well as their ERPs and application portfolio. The Enterprise uses SAP, but Mid-Sized Company uses two different ERPs. The Enterprise's goal is to bring the Mid-Sized Company into their SAP instance. After implementation, they now have three ERPs, two of which are outdated totaling \$400,000+ in annual maintenance bills. The outdated ERPs need four personnel to maintain them, whose salaries total \$250,000.

In the first example, the Mid-Sized Company has the potential for an immediate payback of \$150,000/yr after retiring the outdated ERP. Retiring the ERP immediately eliminates the annual maintenance bill and allows them to allocate \$120,000 (two staff members' salary) to innovation or revenue driven projects.

In the second example, the Enterprise can see an immediate payback of \$400,000/yr retiring the two outdated ERPs acquired. This would free up \$250,000 (four staff members' salary) for more pressing projects. This trend continues as they grow their consortium.



Visit:

[Aurotech - OpenText's InfoArchive](#)  
for more information